

## **Inside Sales\Lead Generation Specialist**

### **Fun-Loving, High-Energy Inside Sales\Lead Generation Pro Needed (Hiring Immediately)**

We are looking for a full-time inside sales\lead generation pro to join our high-performance sales team to help handle the opportunities we are swimming in and develop more! In this role you'll be working directly with the our sales team to follow up on the leads coming into our office to schedule appointments, field questions, follow up on inquiries, send out information packages and assist in maintaining and updating the company's database.

This position offers a solid base salary plus bonus and commission. ***\*Based on experience, education and past performance.*** You MUST be based in San Antonio, Texas and a US citizen (**sorry, no exceptions**). This is an awesome opportunity for someone who:

#### **Wants a company that truly CARES about its customers and employees.**

- Loves a fast-paced, NO DRAMA workplace where office politics, gossip and negativity aren't tolerated.
- Is extremely detail-oriented and appreciates people who take an organized, systematic approach to achieving success.
- Likes to work in a small company where your input, contributions and ideas will directly impact the company's growth and success.
- Is a quick, self-motivated learner who wants to work for a company that will invest in your education and training
- Enjoys having conversations with (and helping) small business owners.
- Loves building relationships with people and providing a true "Wow" experience for clients and customers.
- Wants a position that will offer upward earning and career advancement.

#### **\*Successful candidate must have:**

- Valid Driver's License
- Proof of Automobile Insurance
- Reliable transportation that can be used as required to perform job duties. (Car, SUV, Pickup, Van) Motorcycles are not acceptable.

Please apply ONLY if you have at least two year's solid experience in an inside sales\lead generation position, preferably setting appointments in a business-to-business environment. You must have a proven track record for success. To apply, please send us your résumé, along with a cover letter detailing why you think you'd be a great fit to join our team.

Job Type: Full-time

Job Location:

- San Antonio, TX 78229

Required experience:

- Inside Sales with business to business appointment setting: 2 years

Required education:

- Associate