

Sales Development Representative

Because we're growing, we are looking for a full-time SDR (sales development representative) to join our team of high-performance sales and marketing consultants! In this role you'll make outbound calls and follow up on inbound leads to schedule consultations for our senior marketing advisors.

Here's What You'll Receive:

- Very competitive base salary and bonuses.
- Two weeks paid time off as well as all major holidays
- The opportunity to be promoted to grow your career.
- Extensive training, coaching, marketing support and tools to help you succeed.
- Health insurance, dental and vision benefits.

You MUST have experience in successfully booking sales appointments and/or other relevant phone sales experience. As an SDR, your job will consist of:

- Calling qualified leads to book appointments and/or register them for webinars and other events.
- Following up on referrals and inbound leads to scheduling appointments for sales.
- Supporting sales by sending out marketing materials and confirming appointments.
- Responsible for ensuring accurate and up-to-date information in our marketing systems and CRM.
- This position requires excellent communication skills, a strong attention to detail, and the ability to work independently.

You'll Fit Right In If:

- You want to join a company that is known for excellence, has a solid track record and reputation and a strong culture supported by core values they truly adhere to.
- You love a fast-paced, high-performance environment where office politics, gossip, drama and negativity are NOT tolerated.
- You want to work for top performers so you can learn and grow your experience.
- You are a driven, focused proactive learner who isn't afraid to ask questions or ask for help, and welcomes coaching and direction.
- You like the idea of working for a smaller company where your ideas and contributions are welcome and help contribute to the company's success, direction and growth.

About Us:

TechSage Solutions is a Technology Service Provider dedicated to delivering exceptional technology and compliance solutions to our clients. Our team is committed to providing reliable and innovative IT services to help businesses thrive in a rapidly changing digital landscape.

All Candidates must work out of TechSage Solutions San Antonio office and must be a US citizen.
TechSage Solutions is an equal opportunity employer.

Please apply only if you have at least one year's experience in telemarketing, appointment setting and/or inside sales. You must have a proven track record of success. To apply, please send your resume, along with a cover letter detailing why you think you'd be a great fit to join our team to hr@techsagesolutions.com. Also, complete the assessment. You must copy and paste this link in a browser <https://www.ondemandassessment.com/link/index/JB-PKGE8VH5F?u=1138820>